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MVLE Executive Staff

April Pinch-Keeler
President & CEO

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& COO

FINANCIALS

SOURCE OF FUNDS AUDITED 2015

DARS	718,490	4.81
CSB	6,249,869	41.84
VA/Medicaid	2,852,882	19.10
Contributions	129,486	0.87
Production Services	4,966,177	33.25
Other	20,675	0.14
TOTAL	14,937,579	100%

USE OF FUNDS

Center Services	6,087,330	40.82
Community Employment Services	482,411	3.23
Production Services	4,529,007	30.37
Management and General	3,813,628	25.57
TOTAL	14,912,376	100%

REVENUE AUDITED 2015

Program Services	9,821,241	65.75
Production Services	4,966,177	33.25
Contributions	129,486	0.87
Other	20,675	0.14
TOTAL	14,937,579	100%

EXPENSES

Personnel	10,157,263	68.11
Occupancy	1,862,237	12.49
Equipment/Supplies	2,335,317	15.66
Other	557,559	3.74
TOTAL	14,912,376	100%



OUR MISSION

To create futures one person at a time for people with disabilities through employment and support services.

OUR VISION

Utilizing best business practices, MVLE will encourage personal and professional growth for people living with disabilities.

OUR VALUES

Respect, Opportunity, Success, Diversity and Integrity.

MVLE is an equal opportunity employer.
MVLE is a 501(c)3 not-for-profit organization.

Business Center

7420 Fullerton Road, Suite 110
Springfield, VA 22153
T: 703.569.3900
F: 703.569.3932
TTY: 703.569.1690

Community Center

7400 Fullerton Road, Suite 110
Springfield, VA 22153
T: 703.569.4686
F: 703.569.5525

Community Center

3855 Centerview Drive
Chantilly, VA 20151
T: 703.796.9602
F: 703.796.9615

www.mvle.org

info@mvle.org

MVLE, Inc

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Annual Report 2015

Fighting for a VOICE



April Pinch-Keeler,
President/CEO



Britney Wismer,
Chairperson of the Board

JOIN US

PEOPLE. MVLE, Inc.'s mission begins and ends with people: the individuals in our programs, the staff members who deliver our services, the employers who provide jobs. It does not matter which category one falls into; we are all working to accomplish the same mission: to create futures one person at a time. Together we form a network of strong community partners working to recognize the needs of our neighbors and fight for ideas that serve as a catalyst for a lasting impact.

PASSION. Over the past four decades, the external landscape has changed, but MVLE's passion has remained unwavering. A passion and dedication to ensuring that our individuals live the lives of their choice. Everyone aspires to be independent and

April Pinch-Keeler, President/CEO

have a career he or she is passionate about. MVLE works tirelessly to make this a reality for individuals who might not otherwise have the opportunity on their own. We foster personal and professional growth utilizing an individualized approach.

PURPOSE. As you read about the MVLE community in this report, we ask you to consider becoming a partner yourself. Join us as we strive to create a community in which our individuals are given the opportunity to showcase their abilities and contribute to the growth and vitality of their community. Join us in working with purpose to positively impact both the professional and personal journeys of our individuals.

Chairperson of the Board

GOVERNMENT

MVLE's foray into government contracting expanded our capabilities into a new employment arena, which, in turn, increased our diversity of employment offerings. MVLE received its first federal government contract in 1994 and currently works on 14 separate contracts under the umbrella of the AbilityOne program.

Our government contracting work extends beyond the AbilityOne program to also include work aimed at assisting MVLE's veteran population. MVLE works with several organizations, including Northrop Grumman Corporation and Parsons, to support our government contracting employment programs. MVLE began working with Parsons in 2012 with one initial placement, and then expanded the contract with another position added this year to now employ four military veterans in operations support.

Northrop Grumman and Parsons are dedicated champions of MVLE's mission and have worked

tirelessly to promote it across their organizations in order to expand employment opportunities for MVLE individuals. We, in turn, have been able to leverage our experience into bidding on new contracts and expanding placement opportunities for veterans.

AWARD HIGHLIGHT: April Pinch-Keeler, MVLE President & CEO, was recognized by Northrop Grumman Corporation for their 2014 Global Supplier Diversity Business Development Recognition Awards.

AbilityOne Employees

Number of AbilityOne contracts: **14**

Number of AbilityOne employees: **83**

Total hours worked: **31,610.12**

Gross pay: **\$390,353.24**

EMPLOYMENT

MVLE has partnered with over 125 business, government, and community agencies to create meaningful employment opportunities. Working with a variety of employment partners enables MVLE to better meet the diverse needs of those it serves. We continuously look to expand and enhance current partners as well as engage new ones in achieving our goal of employing our individuals in jobs that they choose.

Ah Love Oil & Vinegar is one of MVLE's valued partners, and their relationship with us has only grown stronger since opening their first retail locations in 2011. A boutique olive oil and vinegar store, they began by employing MVLE to handle the labeling, warehousing, fulfillment, and delivery of all of their bottles. The partnership expanded this past year to now employ MVLE individuals at Ah Love Oil & Vinegar retail locations.

SOCIAL RESPONSIBILITY

At MVLE we understand the importance of fostering a strong sense of community inside and outside of our organization. We have developed successful partnerships with other local nonprofits to provide opportunities for our individuals to give back to their communities.

"The volunteer projects help promote awareness to the community and demonstrate how MVLE wants to give back as much as it receives from the community," said MVLE Director of Support Services LaTonia Adams. *"I've seen a sense of pride grow in our individuals, knowing they are making a difference in the community,"* Ms. Adams added.

MVLE relies on the support of a vast network of community partners, and we hope to return the support and give back to other organizations in our region. These linkages and connections will ultimately help to build a stronger, more vibrant community in which all of us thrive.

"Our partnership is a social commitment of ours that we hold dear," stated Ah Love Oil Owner/CEO Cary Kelly. *"MVLE is a critical part of our business strategy, and we delight in having MVLE individuals working at our stores each week."* Over the past five years partnering with Ah Love Oil, MVLE has labeled 185,000 bottles while putting over 70 individuals to work.

Total Hours Worked: **112,816.75**

Total Wages Earned: **\$534,897.64**

31 new individuals were transitioned into services

Career Assessments Completed: **68**

216 community volunteers provided **1,950** hours of service

INTEGRATION

Last year MVLE moved one of our programs into our new Community Center in Springfield, VA. The Community Center promotes MVLE's integration and growth initiatives, which, in turn, support our individuals' goals. A sense of community begins with the development of connections amongst all facets of the community and intersects across both personal and professional areas. MVLE understands the diverse needs of our client population and therefore operates a continuum of services that are personalized to meet each individual's unique needs and goals.

To promote our integration efforts, MVLE has partnered with several other organizations to offer classes and activities at our Community Center that bring our neighbors together, including A Place to Be, which provides music and expressive therapy. *"Individuals who are typically quiet, shy, and reserved have found that the warm and supportive atmosphere of A Place to Be allows them the freedom to express themselves creatively,"*

explained Senior Director of Program Services Michelle Lotrecchiano. This therapeutic partnership provides an outlet for our individuals to find their voices and develop skills that transfer to their work, helping them achieve their personal and career goals.

These partnerships highlight the synergy that is possible when we foster connections across our community. These experiences provide opportunities for our individuals to stand up and have their voices be heard...to stand up and fight for choice in their lives...to stand up and be a part of their community.

Individuals Served by MVLE

Intellectual Disabilities: **98%**

Mental Health: **21%**

Blind/Visually Impaired: **28%**

Deaf: **7%** • Unspecified: **2%**

CALL TO ACTION

This year we are **Fighting for a Voice!** This is a critical time for organizations like MVLE that provide services for individuals with disabilities. MVLE is working hard to ensure that our individuals have a choice in their employment and support services. But we cannot fight this fight alone we need the continued support of community champions like you to make sure our voices are heard!

How can you help us to fight the good fight?

Hire us. Create employment opportunities for MVLE individuals. Learn about the variety of services and skill sets we can provide your business. **Volunteer.** Share your skills and talents with MVLE to foster and enable our individuals' personal and professional growth. **Spread the message.** Connect with MVLE online to help share our message across your social networks. **Support our mission.** Your financial contributions make an immediate and important impact on our community growth initiatives.

Contact us today to join the fight, take the pledge to support your community and ours!

