

Celebrating

45

Years of Working with Purpose
2017 Annual Report



Financials

SOURCE OF FUNDS	AUDITED 2017	
DARS	800,242	5.5%
CSB	6,196,638	42.4%
VA/Medicaid	2,772,069	19.0%
Contributions	184,848	1.3%
Production Services	4,622,777	31.6%
Other	37,391	0.3%
TOTAL	14,613,965	100%

REVENUE	AUDITED 2017	
Program Services	9,768,949	66.8%
Production Services	4,622,777	31.6%
Contributions	184,848	1.3%
Other	37,391	0.3%
TOTAL	14,613,965	100%

USE OF FUNDS		
Center Services	4,781,169	32.7%
Community Employment Services	1,450,917	9.9%
Production Services	4,667,847	31.9%
Management and General	3,433,234	23.5%
Fundraising	140,590	1.0%
TOTAL	14,473,757	100%

EXPENSES		
Personnel	9,651,116	68.8%
Occupancy	1,652,824	11.3%
Equipment/Supplies	2,567,414	17.6%
Other	602,403	4.1%
TOTAL	14,473,757	100%



"Everyday Oz was a seamless blending of people with and without disabilities that played to everyone's unique strengths. I wish that we all had an environment like this every day, everywhere."
—Lucy Beadnell, Director of Advocacy for The Arc of Northern Virginia



April Pinch-Keeler,
President/CEO

45 Years of Working with Purpose

Forty-five years ago MVLE was incorporated as a nonprofit in the Commonwealth of Virginia. MVLE was founded to provide opportunities for adults with disabilities when there were none. To provide hope where others thought it not possible. To say yes, when everyone was saying no. These founding beliefs still guide MVLE today through the turbulent times our industry faces. Virginia is facing uncharted times with an evolving and changing regulatory and funding landscape. MVLE remains steadfast in our commitment to our individuals and vision of creating futures one person at a time.

This past year, MVLE experienced growth across our employment and therapeutic support services. From new jobs to performing on stage at The Kennedy Center, MVLE individuals were shining bright. Over the past 45 years, MVLE has been fortunate to work alongside committed partners, working with purpose to champion our mission. From our work with local businesses, like Greenspring Village in Springfield, to government agencies including NASA,

to other nonprofit organizations, like A Place to Be — MVLE is forming an expansive network of partners working to connect us across industries and across sectors to bring about lasting change for our community. Though we come to the table with different perspectives, we are uniting together under one mission, one vision, under one sky.

MVLE was started during a time where opportunities for individuals with disabilities were extremely limited. But through the struggle, those original four families still envisioned a future where opportunities are limitless. That vision is still guiding us today and for the past 45 years, MVLE has focused on creating futures one person at a time. With your support, we can continue that focus and create strong, empowered futures for individuals with disabilities.

April Pinch-Keeler



Joseph Apa,
Chairperson,
Board of Directors

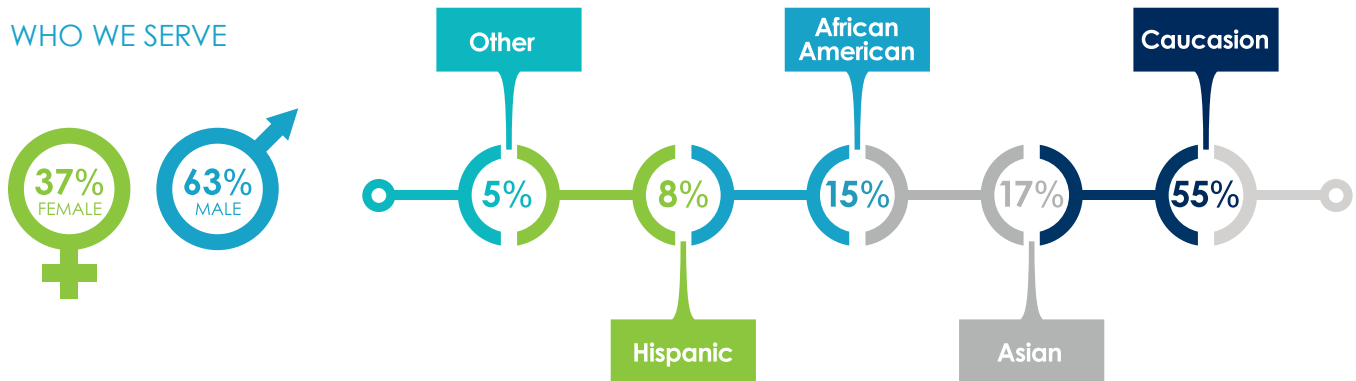


Employment

In order to meet new regulatory mandates and innovate program services, MVLE developed a new Pathways service model to promote greater choice and opportunities. MVLE's Employment Services provides full-time and part-time employment opportunities, focusing on each individual's career choice on the path towards greater independence. MVLE's workforce development services utilize an evidence based curriculum which includes resume development, interviewing, professionalism, and hands-on learning experiences. This year, MVLE's Individual Supported Employment program grew by 63%, serving more clients through the Ticket to Work program and from local county partners.

This year, MVLE partnered with SPARC (Specially Adapted Resource Clubs) to launch the SPARC Works employment training program. Three MVLE individuals participated in the hands-on program that focused on pre-employment training and enhancing soft-skills for workplace success. The next semester of the program will continue the individualized approach to focus on each participant's career goals. Through this program, we are striving to equip those that face greater barriers to employment with the tools and knowledge to advance along their path towards more independent employment.

WHO WE SERVE



Community Exploration

MVLE's Support Services delivers therapeutic activities ranging from music therapy to volunteering in our community. The goal is to provide community inclusion, community education, and a path toward greater independence.

The MVLE Moves! dance-movement therapy program supports this goal by providing a venue for shared learning and discovery, essential components of mutual understanding. MVLE Moves! uses the creative arts of drama and dance to create social change by engaging community audiences in challenging issues facing individuals with disabilities including high unemployment, discrimination, lack of community exploration, and acceptance.

MVLE Moves! is currently offered at all three of MVLE's Community Centers and provides seven classes each week serving over 140 individuals. In 2017, MVLE Moves! launched a performance group, which included twenty-two individuals from MVLE and professional actors, and debuted its inaugural performance, 'Everyday Oz.' The performance toured to all three MVLE Community Centers, the Fairfax County Government Center, the USO Warrior & Family Center at Ft. Belvoir, with a final performance at the esteemed Kennedy Center's Millennium Stage. MVLE received a 2017 Challenge America grant through the National Endowment of the Arts to fund this performance project.

Social Responsibility

MVLE's mission of creating futures goes beyond the futures we're working to create for our individuals. It extends to those in our community. Social responsibility is a part of MVLE's framework in developing the personal and professional growth of our individuals. Being contributing members of our community is an integral part of MVLE's program. Over the past year, our volunteer program has seen exponential growth and now includes eight locations where MVLE individuals volunteer. This ranges from delivering meals with Meals on Wheels in Fairfax County to sorting inventory and donations with the Pender Regift Thrift Store.

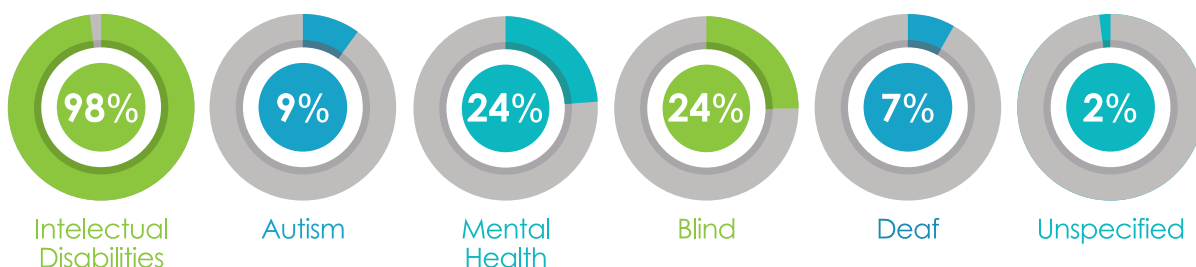
Additionally, MVLE's individuals and programs benefit from the unwavering support of several community volunteers. This past year, 189 volunteers donated over 2,200 hours of service to MVLE! Our volunteers provide a valuable service that works to enhance MVLE's programs and workforce development. MVLE is grateful for the support of our corporate partners that volunteer their time including Embassy Suites Springfield whose employees led training classes and Rolls-Royce North America whose summer interns worked with MVLE's art program.



Government

MVLE received its first AbilityOne government contract in 1994 at the Bostetter Courthouse in Alexandria. Since then, this program has expanded to create valuable employment opportunities for individuals across the Washington, DC metro region. The AbilityOne Program is the largest source of employment for people who are blind or have significant disabilities in the United States. More than 550 nonprofit organizations employ these individuals and provide quality products and services to the Federal Government.

This fiscal year, MVLE operated twelve AbilityOne contracts, employing 73 individuals. During this past year, MVLE was awarded a new contract at the Walter Reed Army Institute of Research (WRAIR) due to our outstanding performance and customer service on an existing contract with WRAIR. MVLE is continuously improving our services and this year launched an innovative campaign to enhance our quality control program.



MVLE serves individuals with multiple disabilities.

MVLE Board of Directors

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Rear Admiral, US Navy (Ret.)

MVLE EXECUTIVE STAFF

April Pinch-Keeler

President/CEO

Kenan Aden

Executive Vice President/COO

Our Mission

To create futures one person at a time for people with disabilities
through employment and support services.

Our Vision

Utilizing best business practices, MVLE will encourage personal and
professional growth for people living with disabilities.

Our Values

Respect, Opportunity, Success, Diversity and Integrity.

MVLE is an equal opportunity employer. MVLE is a 501(c)3 not-for-profit organization.

Business Center

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 **MVLE, Inc**

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